

**December 5, 2019**

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Total Number of Fleet  
Vehicles in the US

**11 Million**

Total Number of Fleet  
Vehicles Leased by top 10  
Fleet Management  
Companies

**4 Million**

Distribution of Class of  
Vehicles in Fleets

**31%**  
Passenger Cars

**56%**  
Class 1-5

**7%**  
Class 6-8

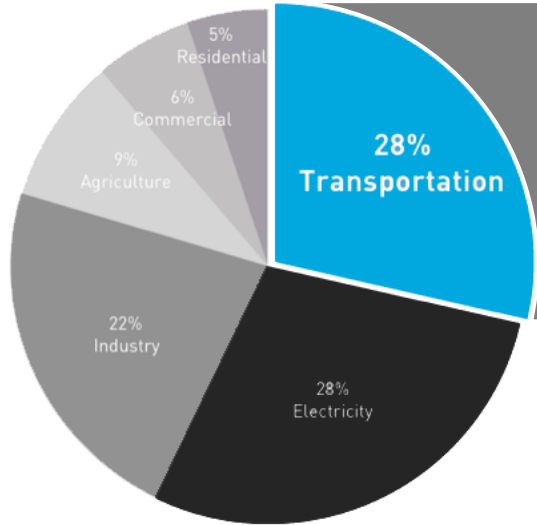
**6%**  
Busses

Expected Market Size  
for Electric Fleets in  
2030\*

**16B – 36B**

\* Projections from Navigant, BNEF  
and McKinsey

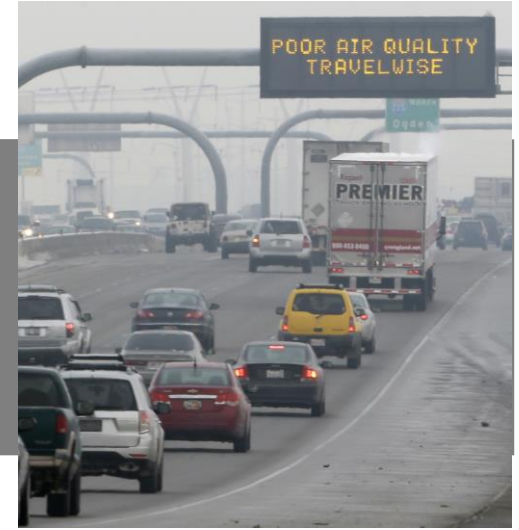
# Why electrify fleets?



**296 billion  
miles per year**



**\$200+ billion  
per year**







# Electrification is complex

(Source: Over 250 interviews eIQ conducted)



Pick Vehicles  
& Chargers



Deploy  
Assets



Operate e-fleet &  
Track  
performance



Scale



## Challenge

- **For Mobility & Transportation to enable Carbon Neutral SF, we must first address electrification of fleets and shared infrastructure.**
- City and County of SF has 7,800 fleet vehicles.
- SF GSA 6 maintenance and repair facilities - Opportunities for maintenance workforce training to support maintenance of electric vehicles.
- Over 260,000 vehicles cross Bay Bridge every day.
- Over 112,000 vehicles cross Golden Gate Bridge everyday.



An aerial night view of a city with a multi-lane highway in the center. The highway shows light trails from cars, and the surrounding city is filled with lights from buildings and streets.

# Thank you

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Zero-Emissions Mobility. Zero Risk.