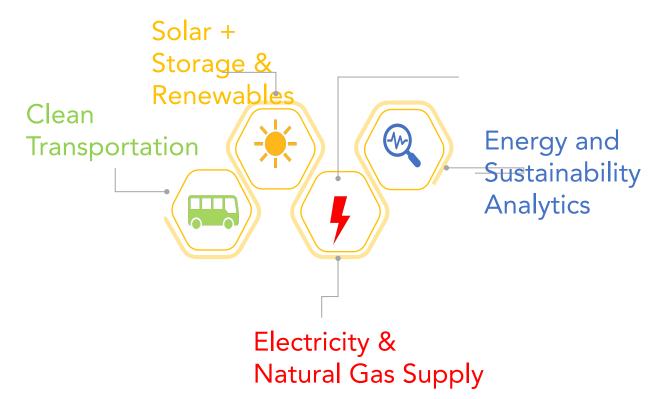
Introduction

What we offer







CLEAN TRANSPORTATION

Electric Vehicle Chargers:

- Procurement and incentive support
- Pre-negotiated pricing schedule and discounts

Clean Fleet Vehicles

- Buying power of consortium to drive down costs and facilitate options
- Access to innovative finance mechanisms and managed procurement process
- Fleet-wide analysis to roadmap



Root Problem -

Lack of sufficient electrical infrastructure capacity to support full fleet electrification







Key Obstacles -

- Fleet EVSE significant load requirements
 - Most fleet EVSE require new electrical panels
 - Many fleet EVSE require new utility service line
 - Nearly all DCFC for MDHD fleet EVSE require utility upgrades
- Unclear path to utility side information and analysis
- Cost of utility and site electrical upgrades

IN ORDER TO ACCELERATE FLEET
ELECTRIFICATON, INFRASTRUCTURE UPGRADES IN
FRONT AND BEHIND THE METER NEED <u>TARGETED</u>
PLANNING ASSISTANCE, COORDINATION AND



Benefits

- Sufficient EVSE capacity provides piece of mind that "fuel" will be available when needed
- Utility infrastructure upgrades will support regional electrification goals
- Filling gaps in funding support for EVSE will advance fleet electrification timeline
- Accelerated fleet electrification supports grid needs for storage capacity and benefit

Risks of Inaction

- Fleet electrification delays
 - Due to high cost and long EVSE planning and construction timeline
- MDHD vehicle electrification delays result in lower emissions reductions
- Difficulty meeting state's clean transportation goals





Target planning and coordination for upgrades, focusing on capacity constrained regions and Environmental Justice Communities, in preparation for and supported by Federal funding \$

