

Boston & Mass EV 20Q4

Dec 9 and Dec 10 2020

Poll results

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Regarding the electrification of fleets in MA, what is important to discuss today?

0 4 2



"Regarding the electrification of fleets to achieve clean energy goals, the most critical obstacle to overcome is..."

0 4 7

"The inability to achieve critical-mass between manufacturers, consumers, fleets and energy companies." - Kenneth Jack, Verizon



"Establishing early and frequent collaboration between fleet customers and the utility during the fleet electrification planning process" - Rachel Flynn-Kasuba, National Grid



"The lack of a standardized, streamlined and inclusive regional EV decision process, that removes complexity, variability and risk for fleet decision makers & stakeholders." - Yann Kulp, eIQ Mobility



"Charging in highly urban areas like Boston" - Jennifer Wright, Biogen



Did the AEG Boston 20Q2 Task force achieve its promised milestone?

0 2 3

Yes



No



Did the AEG Boston 20Q3 Task force achieve its promised milestone?

0 2 1

Yes



No

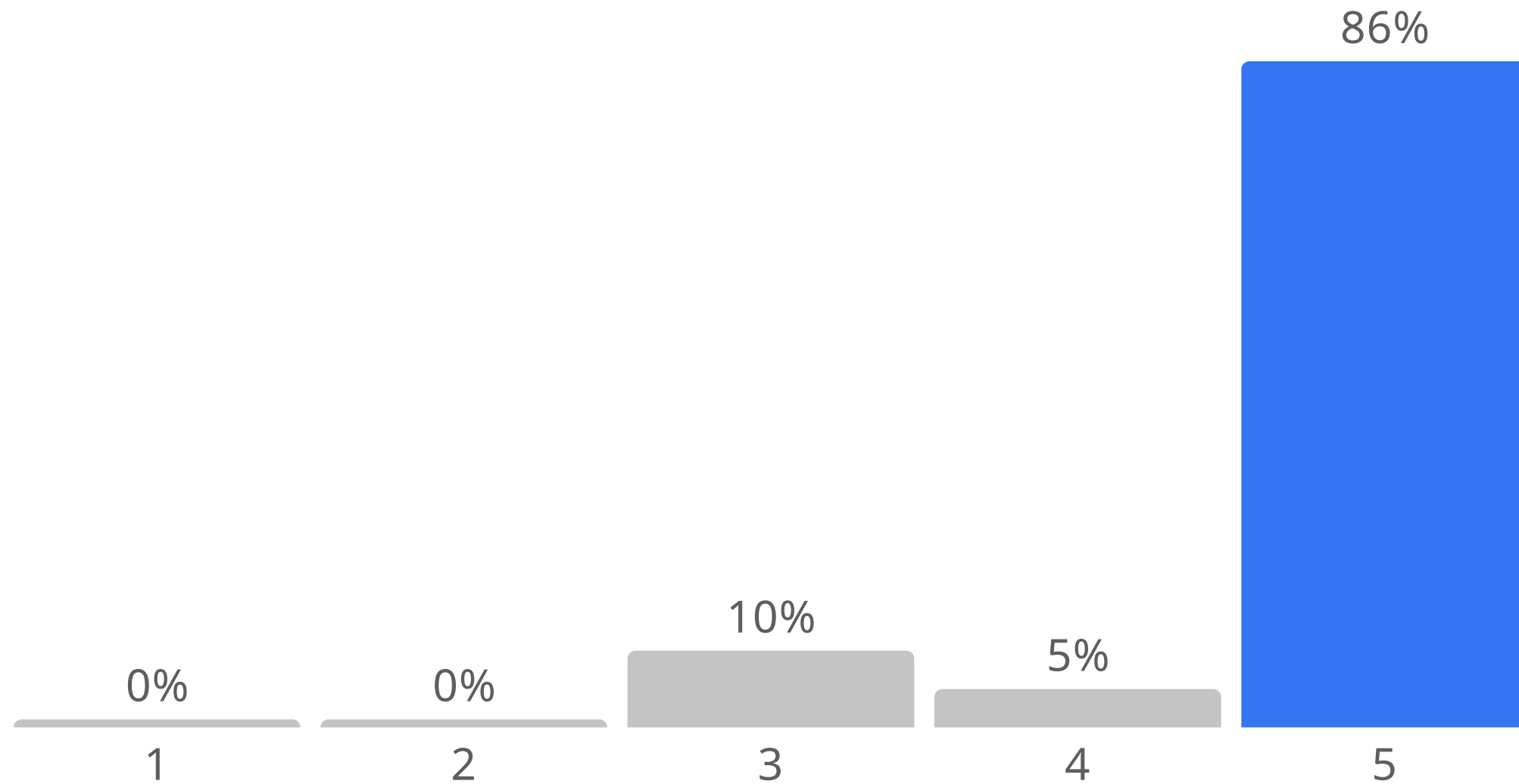


Post Event Survey (1/4)

0 2 1

How likely are you to recommend AEG events? (5 = very likely)

Score: 4.8



Post Event Survey (2/4)

0 1 5

In one word, how would you describe your experience?



Testimonial? (***)Please include your name) (1/2)

- The AEG team continues to impress, fluidly transitioning to the virtual environment in a way that mimics in-person networking and engagement like I've seen from no other organization. Amazing and refreshing!
- Sarah McKearnan: I really appreciate the format and this is the first event like this that I have joined. So many workshops and conferences produce great conversation but ultimately the outcomes are hard to track. This results-focused approach gives participants confidence that time invested with lead to real progress on the winning challenge statement
- The precision of the right question is a laser like tool that penetrates the obstacle/challenge...transforms resistance to the flow of solutions.
- For me, the Q4 2020 challenge on Commercial Electric Fleets was

Testimonial? (***)Please include your name) (2/2)

the most exciting this year.

Brilliant challenge statement to develop at standardized, collaborative fleet electrification planning process ! I'm very excited to make this happen in 2021. Yann Kulp

- AEG gives a unique opportunity for stakeholders from every aspect of the industry to collaborate on creating a greener future for the Commonwealth. - Ben Hartford, XL Fleet
- There are innumerable regional

energy groups across the country. No other group that I know of, is this rewarding and impactful . Andrew Johnston, Guidehouse

- It was energizing to be in a forum with so many folks motivated to solve a worthy challenge.
- The deep experience shared by subject matter experts today empowered the team to see through the challenges of large scale fleet electrification to a focused solution.

Any suggestions?

- A think having a five-minute period between the end of the small group and the reconvening of the large group could help give moderators a little more time to capture the ideas in a short statement.
- 10 min more for the breakout rooms would be great.
- N/A
- If these stay virtual then a virtual 'speed networking' after day 1
- Review highlights of presenters ...that can

serve to sharpen insight into a comprehensive collaboration of key stakeholders to achieve the goal.