AEG Chicago 22Q4 Stakeholder Challenge: Clean Transportation

December 8, 2022

Holland & Knight Offices - Chicago



Introduction

- In 2022 the EV Ecosystem had in place:
 - ► Policy/Legislation/Advocacy √
 - ightharpoonup Education/Engagement $\sqrt{}$
 - Energy Use & Savings Calculators $\sqrt{}$
 - Incentives/Rebates/Rewards $\sqrt{}$
 - Marketing & Advertising $\sqrt{}$
- BUT WE FORGOT to Align and CUE The OEM's

General Problem or Objective

- The Lack of OEM supported cross-sector team-building to capture these time sensitive, federal funded opportunities to scale EV ownership and EV charging infrastructure with EJ considerations in Chicagoland.
- IT WAS A BUST!
- The CARS WERE NOT AVAILABLE IN the Market
- EV ADOPTORS Could Not EVEN FIND USED VEHICLES

Key Obstacle/Challenge to Overcome

Solve the Problem in the next 12 months:

First focus? Who are the key stakeholders to engage?

Foster Communication and Collaboration with OEM's

Organization Role: What would we do Collectively

Comprehensive Timeline & <u>Marketing Campaign</u> that Aligns with OEM Supply-Chain

Key dates/funding opportunities:

- Leverage Illinois NEVI 2023 Rollout
- ► IL Commerce Commission 2023 Plan

What are the benefits / consequences

The OEM's are already spending heavily and continuing to invest funds to "Prime the PUMP"

...and ensure Brand Building and secure Market Position

- We must all Pivot those resources and change the Mindset/Perspective
- We can reach our Net Zero Zone goals if we work together and

PLUG-IN

66

Regarding Clean Transportation, to achieve Chicago's Carbon & Equity goals,

a critical obstacle to collectively overcome in 12 months is ______

Ensure that the EV Ecosystem and OEM's are <u>all</u> Ready for Chicago to Plug-In and Purchase