



Infrastructure Program Background

\$45 million capital in MA Electric Service Territory



100% of infrastructure costs covered (50-90% of total project costs)

Up to 400 sites

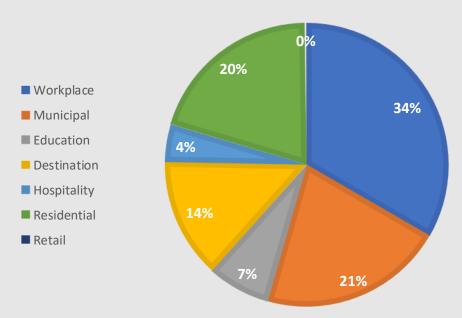
10% of sites in Environmental Justice Communities



- 260 sites secured by the end of 2019
 - Goal was 250 sites secured.

As 2019 draws to a close, how'd we do?

- 125 Sites energized.
 - Currently at 86 sites energized. December will be busy!
- 550 Total intake applications received since program inception



And what have we learned?

- EV Infrastructure is very much a conversation about real estate with our customers.
- The utilities certainly have a significant part to play going forward.
- Education is even more important today than when we started.
- DCFC remains elusive without significant support.





As we march into 2020, our expectations for the program are...

 Closing Intake Applications in Q1 of 2020.

 Closing Agreements signings by end of Q2 2020.

- Expansion of existing demand projects to include Make Ready sites
- Enable a richer discussion around the potential of DCFC



How you can continue to help us.

 Continue to generate ideas on best practices for EV adoption among your circles of influence.

 It takes a community of stakeholders and partners.

 Further Education opportunities are key to continuing momentum.



"How do we continue to build the momentum of EV adoption through increasing the availability of EV Infrastructure in Massachusetts through 2020 and beyond."

